Business Administration (Associate in Science in Business Administration) 2007-2008
(Concentration in Management)
This program is subject to change as industry standard systems change.

Student: ___________________________ Advisor: ___________________________ Start Date: _______

REQUIRED SUBJECTS

All new students are required to successfully complete Peirce College 101 within the first 14 weeks of enrollment to continue at the College.

<table>
<thead>
<tr>
<th>Course</th>
<th>Description</th>
<th>Grade</th>
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<tbody>
<tr>
<td>PRC 101</td>
<td>Peirce College Orientation (online course)</td>
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<tr>
<td>BIS 101+</td>
<td>Introduction to Word Processing &amp; the Internet</td>
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<tr>
<td>ENG 101</td>
<td>English Composition* (ENG CORE)</td>
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<tr>
<td>MAT CORE</td>
<td>Mathematics Course (Recommended MAT 101)</td>
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<tr>
<td>MKT 101</td>
<td>Introduction to Marketing*</td>
<td></td>
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<tr>
<td>INT 101</td>
<td>Introduction to International Business &amp; Cultures</td>
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<tr>
<td>BUS 100</td>
<td>Introduction to Business (Formerly MGT 101)</td>
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<tr>
<td>TECH CORE</td>
<td>(Recommended BIS 111)</td>
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<tr>
<td>MGT 210</td>
<td>Applied Management Concepts* (Prerequisite: BUS 100)</td>
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<tr>
<td>LAW 103</td>
<td>Business Law</td>
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<tr>
<td>SCI CORE</td>
<td>Science Course</td>
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<tr>
<td>MAT 109</td>
<td>Business Statistics I* (MAT CORE)</td>
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<tr>
<td>ECO 102</td>
<td>Microeconomics (SOC SCI CORE)</td>
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<tr>
<td>Elective</td>
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<tr>
<td>ECO 101</td>
<td>Macroeconomics (SOC SCI CORE)</td>
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<tr>
<td>ACC 101</td>
<td>Accounting Principles I*</td>
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<tr>
<td>ENG/COM CORE</td>
<td>English/Communication Course</td>
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<tr>
<td>ACC 102</td>
<td>Accounting Principles II* (Prerequisite: ACC 101)</td>
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<tr>
<td>HUM/HIS CORE</td>
<td>Humanities/History Course</td>
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<tr>
<td>CWE 098</td>
<td>Pre Co-op Workshop (required if planning Co-op and after 30 credits)</td>
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<tr>
<td>FIN 201</td>
<td>Introduction to Finance* (Prerequisite: ACC 102)</td>
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</table>

For remaining three credits, choice of:

<table>
<thead>
<tr>
<th>Course</th>
<th>Description</th>
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<tbody>
<tr>
<td>1. 3-credit Co-op</td>
<td>CWE 104 A3 (Cooperative Work Education)</td>
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<td>OR</td>
<td>OR</td>
<td></td>
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<tr>
<td>2. 3-Credit Elective</td>
<td>Elective</td>
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</tbody>
</table>

CORE REQUIREMENTS:
2 English/Communication courses, one of which must be ENG 101
2 Mathematics courses
2 Social Science courses
1 Humanities/History course
1 Science course
1 Technology course

* A Grade of "C" or better is required in this course.
+Students who are familiar with basic word processing and Internet use should take BIS 109 instead.
Note: Please consult with your Program Advisor for a list of core curriculum and electives.

Approved
4/2/07
Business Administration (Bachelor of Science in Business Administration) 2007-2008
(Concentration in Management)
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Student: ____________________  Advisor: ____________________  Start Date: __________

BACHELOR OF SCIENCE PREREQUISITES

BUS 100  ACC 101  FIN 201  MKT 101  ECO 102
MGT 210  ACC 102  BIS 101+  ECO 101  LAW 103
MAT 109  ENG 101  PRC 101

REQUIRED SUBJECTS

HRM 301 Human Resource Management* (Prerequisite: MGT 210) Grade __________
GEN ED CORE General Education Course Grade __________
MAT 210 Business Statistics II* (Prerequisite: MAT 109) Grade __________
SOC SCI CORE Social Science Course Grade __________
SCI CORE Science Course Grade __________
MGT 305 Concepts in Leadership (Prerequisite: MGT 210) Grade __________
MGT 304 Business Ethics (Prerequisite: MGT 210) Grade __________
HUM/HIS CORE Humanities/History Course Grade __________
MKT 401 Marketing Management (Prerequisite: MKT 101) Grade __________
FIN 401 Financial Analysis* (Prerequisite: FIN 201) Grade __________
MGT 306 Organizational Dynamics* (Prerequisite: MGT 210) Grade __________
MGT 404 Operations Management* (Prerequisite: MGT210 and MAT 210) Grade __________
SOC SCI CORE Social Science Course Grade __________
CWE 099 (optional) Pre Co-op Workshops (required if planning Co-op) Grade __________
MGT 425 Special Topics-Management* Grade __________
(Prerequisite: MGT 210, 304, 306, and HRM 301)
HUM/HIS CORE Humanities/History Course Grade __________
ENG/COM CORE English/Communication Course Grade __________
BUS 450 Policy & Strategy Formulation* Grade __________
(Prerequisite: ACC 102, ECO 102, FIN 401, MGT 306 and MGT 404)

For remaining nine credits, choice of:

1. 3-credit Co-op  CWE 304 A3 (Cooperative Work Education) Grade __________

AND

2. 6-Credit Electives Grade __________

OR

3. 9 Credits Electives Grade __________

CORE REQUIREMENTS:
1 English/Communication course
1 Mathematics course
2 Social Science courses
2 Humanities/History courses
1 Science course
1 General Education course

* A Grade of "C" or better is required in this course.
"A grade of "C" or better is required for the capstone project.
+Students who are familiar with basic word processing and Internet use should take BIS 109 instead.
Note: Please consult with your Program Advisor for a list of core curriculum and electives.

Revised 4/2007