



Work.

Life.

College?

You can do this.



PEIRCE COLLEGE

Going to school can be an adjustment. Peirce College makes the transition smooth and helps you balance the demands of earning your degree with your busy life.

Because Peirce is a smaller college, we're able to work with you and customize your experience, so we make going to college a more personal and positive experience. Our small classes provide the attention you need to be prepared for a rewarding career in some of today's most in-demand fields. Dedicated advisors are assigned to you throughout your time at Peirce and provide strong academic and career support, so that you never feel alone.

The College that Really Works for Working Adults

Peirce provides real-world learning that you can translate into real-life opportunities and options. And because Peirce is a nonprofit college, every penny of your tuition goes toward the quality of your education.

With new courses starting every month in an accelerated, seven-week format, Peirce College can fit your career goals into your busy life. You can study on campus or online — or a combination of both. Peirce also has an excellent transfer credit policy, which allows you to transfer up to 90 credits from other institutions toward a Bachelor's Degree. Plus, your work experience may be applied to course credits.

The first year for college students, especially working adults, can be the most challenging. The First Year Initiative (FYI) Team is available in addition to your personal advisors to help you navigate your first academic year successfully.

At Peirce, your goal is our goal. We help make college affordable. We help make your degree attainable. And most importantly, we're with you every step of the way.





Read on to learn how Peirce can help working adults like you earn your degree, advance your career, and transform your life.

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Why Do Students Choose Peirce?

Peirce College is the only Philadelphia-based, four-year college dedicated to career-oriented education for working adults in a personal and supportive environment. At Peirce you will be welcomed by knowledgeable and caring faculty and staff members who are focused on your academic success.

With our portfolio of career-based bachelor's and associate degree programs, we can help you identify and customize a career path that matches your abilities and interests. Plus, Peirce offers one of the lowest private college tuitions in Pennsylvania as well as financial aid programs, scholarships and grants that can help reduce costs as you earn your degree.

Peirce has provided quality education to working adults for over 145 years. Our vibrant Center City Philadelphia location provides a comfortable setting for students and is conveniently close to public transportation and parking for easy access.

Peirce College is accredited through the Middle States Commission on Higher Education, 3624 Market Street, Philadelphia, Pa. 19104-5803 (267.284.5000). Our Business Administration program is accredited by the Accreditation Council for Business Schools and Programs (ACBSP) and our Paralegal Studies program is approved by the American Bar Association (ABA).

“Peirce is unique because of the faculty and staff. Their only mission is to help you succeed.”

–Frank Clement, *Peirce Student*

PEIRCE MAKES IT AFFORDABLE.

Determining how you are going to finance your education is a critical step in returning to school. Here are some things to consider and how Peirce can help.

When estimating what it is going to cost, be sure to consider:

- Direct costs—tuition, fees and books.
- Indirect costs—transportation, computers and other personal expenses such as childcare.

Financial aid, scholarships and grants are funding opportunities that are available to finance your degree. Peirce will help you identify available aid and how to obtain it. Here are some options for making your education affordable.

FINANCING YOUR EDUCATION

Federal Financial Aid

Includes Federal Direct Loans, Pell Grants and Supplemental Educational Opportunity Grant (SEOG). Federal Work-study programs are also available for students.

State Aid

Pennsylvania Higher Education Assistance Agency (PHEAA) state grants are for undergraduate Pennsylvania residents who will be enrolled full or part time. For more information, visit www.pheaa.org.

Federal Loans

Federal Direct Loans are available to students enrolled for at least six credit hours per semester. The Parent PLUS loan is available for parents of dependent undergraduates. Students and parents may borrow up to the student's cost of attendance minus any estimated financial aid. Loan limits of \$57,500 for independent students and \$31,000 for dependent students are in place for undergraduates. All loan money must be paid back.

Employer Tuition Reimbursement

Many employers provide tuition reimbursement. You should inquire with your employer to determine if such a program is available.

Peirce Scholarships

Peirce offers several scholarship programs. Scholarship information and applications can be found at www.peirce.edu/scholarships.

Peirce Grants

Peirce grants are need-based financial aid and do not need to be paid back. Students at Peirce can apply for federal and state grants, as well as for grant programs funded by the College. To see available Peirce grants visit www.peirce.edu/grants.

Applying for Federal Aid

Complete the Free Application for Federal Student Aid (FAFSA) online at www.fafsa.ed.gov. The FAFSA is available after January 1, prior to the start of the next academic year, which begins in September. Peirce College's school code for FAFSA completion is 003309.

To expedite the filing process, the student and parent (if applicable) may sign electronically with a federal Personal Identification Number (PIN#). To apply for a pin, visit www.pin.ed.gov.

Get FAFSA Help

A Peirce Financial Aid Representative can assist you with completing your financial aid application. Call 888.467.3472, ext. 9370 for immediate assistance.

Find out how much a Peirce degree will cost you with our Tuition Calculator at www.peirce.edu.



PEIRCE MAKES IT ATTAINABLE.

No matter which field you choose, the degree programs at Peirce will equip you with real-world knowledge and skills to help you get ahead.

BUSINESS

Peirce College has been offering business education in Philadelphia for over 145 years. Today, Peirce's Business Portfolio includes degree programs in:

- Accounting
- Business Administration
- Human Resource Management

Accounting Bachelor of Science

According to the Bureau of Labor Statistics, employment opportunities for accountants and auditors are increasing greater than the national average. These include positions for business analysts, credit analysts, financial examiners and personal financial analysts. Employers increasingly seek graduates with a specific accounting degree and expertise in generally accepted accounting principles and practices, analytical thinking and a core of sound math, communication and technical and leadership skills.

This program provides students with coursework focused on the analytical skills; understanding of financial regulations, laws and ethics; and core accounting principles necessary for employment opportunities in the field of accounting. Graduates of the program are prepared to sit for the CPA, CIA, CMA and CFE exams or to study at the graduate-degree level in accounting, business and finance.

“If you're here at Peirce, you've already won the battle.”

– Uva Coles, *Dean of Career Management Services*

Business Administration

Bachelor of Science or Associate in Science

A Peirce Business Administration degree prepares you for success in a variety of work settings, and provides a balanced and broad-based education. Courses incorporate business case studies to help you experience situations that managers face in real life. The program also provides opportunities to participate in national business competitions that put your knowledge to the test. The Peirce College Business Administration program is accredited by the Accreditation Council for Business Schools and Programs (ACBSP).

To help you best meet your professional goals, you can combine this degree with your choice of the following concentrations:

- **Business Law**

This concentration provides foundational knowledge of legal and business terminology, and topics that can immediately be applied in the workplace including contract discussions and executions, and vendor relationships.

- **Entrepreneurship/Small Business Management**

This concentration focuses on the culture and systems of a small business. Graduates will be prepared to work in or begin a small business.

- **Management**

This concentration will help you develop the skills necessary to recognize, recruit and manage talent; understand and construct effective organizations; and implement a company's vision and mission.

- **Marketing**

This concentration prepares you for one of the most visible and exciting fields in business. As companies become more competitive in the global business arena, finely-honed marketing skills are in great demand.

- **Professional Studies**

This concentration offers a balanced combination of general studies, business foundation courses and free electives allowing students flexibility with completing their degree.

Human Resource Management

Bachelor of Science

As human resources has evolved to become a critical component to business growth, so has the demand for HR professionals, regionally and nationally. Individuals with an educational background focused on Human Resources will be positioned to compete for those roles in a variety of disciplines and settings.

This program is designed to equip students with critical thinking and problem-solving skills required to either enter or advance in the HR field, or to enhance students' existing managerial careers with an understanding of HR principles. Graduates of the program are prepared to pursue professional and senior professional HR certifications from the Society for Human Resource Management (SHRM).

Certificate of Proficiency in Business Administration Concentration in Business Law

This Post-Bachelor Certificate is designed for the student who has already completed a business-related Bachelor's Degree from an accredited college. This certificate can serve as the ideal preparation and foundation for pre-law school study because it exposes students to many of the topics and issues examined in the law school environment. Students can also test their aptitude for law school and the legal world.

Learn more about how a Peirce Business degree can help prepare you for a successful career at www.peirce.edu/Business.



GENERAL STUDIES

Associate in Science

This program prepares students for a variety of entry-level career positions and serves as a foundation for bachelor's degree completion in most fields of study. The curriculum is designed to provide a broad educational experience and exposes the student to a wide spectrum of courses including humanities, history, arts, English, social sciences, mathematics and technology.



“My Peirce degree prepared me to succeed by giving me the skill sets to grow my professional career.”

– Reggie Waller, Peirce Graduate



HEALTHCARE

The need for accurate medical information and effective healthcare management has never been greater. Our programs are ideal for individuals seeking a healthcare career that doesn't involve direct hands-on patient care. With employment opportunities projected to grow much faster than the average, now is the perfect time to get into the healthcare industry.

Healthcare Administration Bachelor of Science

This program provides the management skills needed to advance as a leader in the healthcare industry as well as an understanding of changing healthcare regulations, policies and procedures. Upon completion of the program, graduates can access opportunities in the administration of various types of healthcare agencies, including: hospitals, health insurance and pharmaceutical companies, nonprofits, healthcare marketing and law firms.

Health Information Administration Bachelor of Science

Health information professionals serve as the link between care providers, payers and patients. They play a critical role in managing patient health information and medical records, administering computer information systems, collecting and analyzing patient data and using classification systems that healthcare providers rely on to deliver quality care. This degree prepares students to enter a career as a health information administrator in a number of diverse settings. Interested students must first complete an associate degree in Health Information Technology from a CAHIIM (Commission on Accreditation for Health Informatics and Information Management Education) accredited program.

Health Information Technology Associate in Science

This program teaches students how to interpret and ensure the accuracy of healthcare data, understand and apply policies for medical record management and maintain patient data security. Upon completion of the program, graduates are able to sit for the Registered Health Information Technician (RHIT) exam and move into meaningful health information positions with opportunities for supervisory growth across a variety of healthcare settings, including hospitals, insurance providers or even law offices.

The Peirce College Health Information Technology Program is in Candidacy Status pending accreditation review by the Commission on Accreditation for Health Informatics and Information Management Education (CAHIIM).

Learn more about how Peirce can help set you on the fast track to a healthcare career at www.peirce.edu/Health.



INFORMATION TECHNOLOGY

Many IT professionals are finding that real career growth and fulfillment are linked to an IT degree. The Peirce College IT program capitalizes on the latest trends and prepares students to succeed in the fast-paced, ever-changing world of IT.

Bachelor of Science

Cutting-edge courses with a strong foundation in critical thinking are delivered by dedicated IT professors with extensive real-world professional IT experience. Peirce offers a wide variety of bachelor's degree concentrations in information technology that meet the real-world needs of IT professionals and those looking to enter the IT field. Selected certification tests can also be taken on site. To reach your professional goals, combine this degree with your preferred concentration below:

- **Desktop Applications for Business**

This concentration focuses on developing skills in critical thinking, problem solving and information management, as well as resource management and application synthesis. You will work on projects and scenarios that you may encounter in the workplace using the Microsoft Office Suite of products.

- **Information Security**

This intensive concentration is for students seeking a leadership role in assuring the confidentiality, integrity and availability of an organization's information. It prepares students for the (ISC)²® management-level Certified Information Systems Security Professional (CISSP)[®] certification exam.

- **Networking, Administration & Security**

Deepen your knowledge of network operating system environments and gain understanding of material needed to support Microsoft® Windows and Linux in the enterprise. Acquire the fundamentals to pursue Comp TIA's A+ Network+ and Security+ certifications, which are certified by ANSI/ISO (American National Standards Institute/International Organization for Standardization) and the Microsoft certified IT Professional (MCITP) certification, as well as learn Cisco's CCNA curriculum. This concentration also provides you the opportunity to explore new security technologies and standards, while learning how to use resources to build critical-thinking and problem-solving skills.

- **Programming & Application Development**

This concentration equips you to analyze customer needs, and to design and implement software-based solutions. Students will study higher-level application development in the .NET environment involving courses on ASP, SQL, XML and the component object model for application development.

- **Technology Management**

You will learn applied management concepts, systems analysis and design and information systems project management. This concentration enhances your knowledge of business and the effective use of technology.

Associate in Science

This program is designed to provide students the foundations of modern information technology, instilling a broad spectrum of fundamental technology knowledge and skills. Students learn applications software, networking and network security, database management systems, computer programming and server administration.

Certificates of Proficiency in Information Technology

- **.NET Technology**

.NET technology provides students with a solid background in .NET application development and the justification, design, creation and maintenance of complex computer systems. You will learn how to pursue information systems projects and programming using Microsoft's Visual Basic®.NET. Students will also learn HTML, ASP, XML and SQL. You may apply credits earned to a degree in Information Technology.

- **Certified Information Systems Security Professional–CISSP**

Designed for the student who already has a background in information technology, this intensive program of study prepares you to address the governance, policy and operational issues that enable more effective information assurance. Many students sit for the (ISC)² management-level CISSP certification exam upon completion of this certificate. The CISSP certification recognizes mastery of an international standard in information security management.

- **Help Desk Technician**

This certificate is designed to provide students with a firm background in computer and system support. You may apply these credits to a degree in Information Technology.

Learn how an IT degree from Peirce can give you the skills to succeed in this exciting field at www.peirce.edu/IT.





LEGAL STUDIES

The Peirce Legal Studies division offers students the opportunity to gain the necessary credentials to enjoy a rewarding career in either the legal or criminal justice system. Whether you are considering a progressive legal services role in legal practice or looking to pursue one of the many associated fields of criminal justice, a Peirce degree will give you the skills you need to begin or advance your career in this exciting field.

Criminal Justice Associate in Science

The Peirce Criminal Justice program provides a sound foundation of practical, conceptual and analytical skills required to work in this dynamically diverse field. This well-rounded yet flexible program is uniquely configured to support students with specific courses according to their preferred area of criminal justice including law enforcement, the correctional system, criminal investigation, private security and juvenile justice.

Students gain exposure to real-life examples of issues that arise in the field of criminal justice and learn critical thinking and effective communication skills necessary to successfully negotiate those issues in today's society. Graduates of this program will be well-versed in conducting and analyzing criminal justice research and have the practical knowledge to identify ethical issues and apply judgment in this area.

**“Peirce really makes it happen.
They made it happen for me.”**

—Shandai Moore-Jenkins, Peirce Graduate

Paralegal Studies

Peirce College offers the only ABA-approved bachelor's degree in Paralegal Studies in the Philadelphia region and is ideal for individuals who want to apply their interest in law into a solid career. Driven by dedicated faculty members who practice law and make it their mission to demystify the legal process, the Peirce Paralegal Studies program provides:

- Strong 14-week foundation-level courses and accelerated seven-week courses for the balance of the program.
- Ties to the legal community, affording students networking opportunities and job placement.
- Professional connections at the local, regional and national levels including the Philadelphia Association of Paralegals, the Philadelphia Bar Association, the American Association for Paralegal Education and the American Bar Association.

Bachelor of Science or Associate in Science

This program offers graduates a well-recognized degree that will open doors for a career in the legal community. Students receive in-depth coverage in a full range of legal specialty areas that expand the student's skill set and prepare him/her for the role of a paralegal. By approaching the study of law from this theoretical, conceptual and practical perspective, you will be preparing yourself for all aspects of the paralegal profession. This degree can also serve as the ideal preparation and foundation for candidates looking to move on to law school after graduation.

Post-Bachelor Certificate in Paralegal Studies

This program is designed for students who have already completed a bachelor's degree with a major other than Paralegal Studies and are looking to make a career transition into the field of law.

This intensive certificate program, comprised of 10 legal specialty courses that can be completed in one academic year, will prepare you for the transition to a career in the legal profession. It can also serve as the ideal preparation and foundation for candidates looking to move on to law school.

Learn more about the only ABA-approved bachelor's degree in Paralegal Studies in greater Philadelphia and other exciting legal careers at www.peirce.edu/Paralegal.



PEIRCE IS WITH YOU EVERY STEP OF THE WAY.

FREQUENTLY ASKED QUESTIONS

Still unsure of how Peirce can help you make earning your degree a reality? Here are some answers to questions we frequently receive from prospective students.

Who can I talk with to learn more about Peirce?

Our Admissions Team will work with you to answer any questions you may have. Call 888.467.3472, ext. 9000 or visit our website at www.peirce.edu and select the live chat button.

When should I apply?

You may apply at any time by visiting www.peirce.edu/apply. Classes begin every month.

Can I transfer credits?

Yes. Peirce offers a free unofficial evaluation of your credits. You could earn up to 30 credits toward an associate degree or up to 90 credits toward a bachelor's degree through any combination of transfer credits, credit by examination, work experience or portfolio assessment.

Where will I take my classes?

You may take classes on campus at 1420 Pine Street in Center City, Philadelphia, or online. Many of our students take a combination of online and on campus classes.

I haven't taken a college class in several years; can I be successful at Peirce College?

Yes. Peirce understands the challenges faced by working adult learners. To learn more visit phillylearners.com created by Peirce College to help working adults earn a degree.

Can I get credit for my work experience?

Yes. Students can earn credit in the following ways:

- Transfer credits from another college
- Advanced Placement (AP) Exams
- College-level Examination Program (CLEP)
- Defense Activity for Nontraditional Educational Support (DANTES)
- Credit by Examination
- Credit for Work Experience
- IT Certifications
- Portfolio Assessment

For more answers or to register at Peirce, contact an Enrollment Representative today at 888.467.3472, ext. 9000.





The college that really works for working adults—see how it can work for you

At Peirce, earning your degree doesn't have to be unobtainable. No matter what obstacles may stand in your way, we'll help you through. There's no better time than now to start making a positive change in your life. For your career. For your family. For yourself.

Apply today using the enclosed application, or online at www.peirce.edu/apply.

You can do this.



For more information about our certificate graduation rates, the median debt of students who completed the program, and other pertinent information, please visit our website at, <http://content.peirce.edu/pdf/ProgramDisclosure.pdf>



The college that really works
for working adults.



To learn more, visit phillyadultlearners.com, created by Peirce College.
For instant access, use your Smartphone to scan the QR code above.

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